

Mr. Tony Goddard,
Managing Director,
Kingmoor Park Properties Ltd.,
The Marketing Suite,
Unit D,
Baron Way,
Carlisle,
Cumbria,
CA6 4SJ

Please reply to:-
TDG,
Coddington Crescent,
Eurocentral,
Motherwell,
ML1 4YF

4th January 2010.

Dear Mr. Goddard,

Wrexham Industrial Estate

Further to recent discussions, I am writing to confirm my company's support for your planning proposals for this site.

TDG is one of Europe's largest logistics companies with annual revenues of around £750 million. We have 140 locations across 7 countries with around 7,300 employees.

Our strengths lie in specialised 3rd party logistics services, freight forwarding and supply chain management. We are the chemicals 3PL market leader in UK, Iberia and Benelux. Our client list contains many of the EU's blue chip customers.

Our existing Wrexham operation is based on the Wrexham Industrial Estate. It is a major site covering some 50 acres with a total of 684,000 square feet of warehousing and distribution floorspace. The larger part of the site is owned freehold by TDG and, as you know, the remaining part is leased from your company comprising part of the former Owens Corning Fibreglass site.

TDG has operated from its own premises amounting to some 450,000 square feet since the early 1980's. This site was originally "multi-customer" and serviced the warehousing and transport requirements of a number of national and local customers for many years. Over recent years however the site became dedicated to one account

and now serves purely one major customer. This company was known as Littlewoods but since 2004 has been known as Shop Direct Group.

TDG expanded onto the previous Owens Corning site (comprising 234,000 square feet of warehousing) in early 2007 and built a private link road between the two sites. We believe we can expand the services which TDG offer to Shop Direct Group and grow our business in this way, but we can only do so at this location if we have expanded warehousing immediately adjacent to our existing site.

The reasons for this are quite straightforward: the overheads are already in situ for the existing site and there would be minimal "fit-out" costs for communications, IT, facilities, services etc.

In addition, there is already a management team in place on site and TDG would only need to expand this team marginally to cover the additional space.

The recruitment for any planned expansion would be mainly for warehouse operatives, stock controllers, clerical and some shift management.

Our ability to expand in this way will be an important factor in ensuring we retain this client's business on terms which are cost effective and commercially attractive. If TDG cannot offer the potential to expand on Wrexham Industrial Estate and enlarge our existing facility, there is a real danger that the company could lose the contract which currently enables us to employ some 160 employees plus a significant number of agency employees. The further expansion of the site could see us creating a further 100/150 jobs. The Shop Direct contract is due for renewal early 2012.

I trust the confirmation of the above is helpful and should you require any further information please do not hesitate to contact me.

Yours Sincerely,

Alan Poulton
Business Unit Director